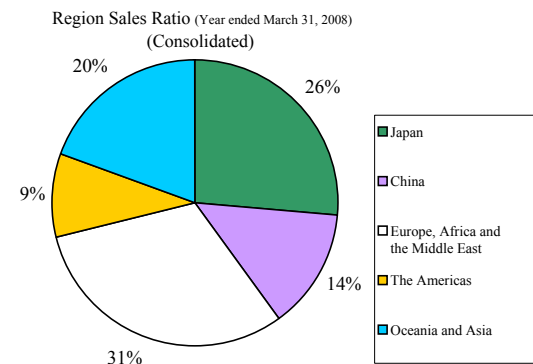
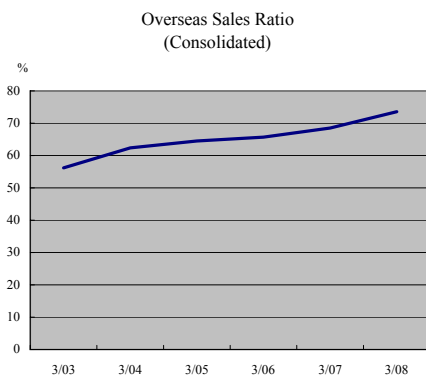
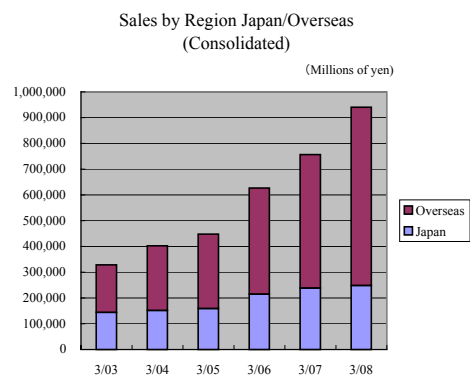


## Segment Information

### Consolidated basis

	3/98	3/99	3/00	3/01	3/02	3/03	3/04	3/05	3/06	3/07	3/08
Sales by region (Total)	310,441	291,863	320,127	328,854	298,766	328,496	402,195	448,043	626,457	756,453	940,537
Japan	180,090	166,390	178,095	183,302	153,372	143,802	151,342	158,997	215,153	238,549	248,733
Overseas	130,351	125,473	142,032	145,552	145,394	184,694	250,853	289,046	411,304	517,904	691,804
China	-	-	-	-	-	43,736	65,417	38,797	67,555	71,286	127,323
Europe, Africa and the Middle East	-	-	-	-	-	37,724	63,932	92,304	132,647	195,209	291,942
The Americas	-	-	-	-	-	45,980	56,870	82,522	107,494	125,129	88,518
Oceania and Asia	-	-	-	-	-	57,254	64,634	75,423	103,608	126,280	184,021
North America	53,753	57,473	54,481	49,260	38,678	-	-	-	-	-	-
Asia	32,199	21,068	37,462	37,195	44,050	-	-	-	-	-	-
Other	44,399	46,932	50,089	59,097	62,666	-	-	-	-	-	-
Overseas sales ratio (%)	42.0	43.0	44.4	44.3	48.7	56.2	62.4	64.5	65.7	68.5	73.6
Sales by business (Total)	310,441	291,863	320,127	328,854	298,766	328,496	402,195	448,043	626,457	756,453	940,537
Construction machinery business	-	-	318,945	326,898	297,082	326,981	400,625	445,681	573,941	680,855	854,846
Industrial vehicle business	-	-	-	-	-	-	-	-	50,581	73,420	83,849
Semiconductor production equipment business	-	-	1,182	1,956	1,684	1,515	1,570	2,362	1,935	2,178	1,842

Note: Data for consolidated sales by business is available from fiscal 2000.



Non-consolidated basis

(¥Million)

	3/98	3/99	3/00	3/01	3/02	3/03	3/04	3/05	3/06	3/07	3/08
Sales by product (Total)	264,299	239,482	225,146	224,617	198,913	202,175	252,988	287,357	333,451	413,404	479,922
Hydraulic excavators	132,881	123,843	108,513	100,564	82,823	85,350	121,550	150,919	183,360	228,971	273,166
Mini-excavators	16,854	15,322	17,901	19,912	12,333	11,904	15,690	19,396	24,229	27,885	31,772
Dump truck	-	-	-	-	-	-	-	-	-	16,043	15,746
Crawler cranes and foundation machines	11,794	7,186	6,083	6,301	3,878	2,533	2,710	3,386	4,112	2,113	326
Wheel loaders	5,265	4,269	4,660	4,820	5,342	3,911	3,911	4,656	7,663	15,841	21,523
Industrial system products and other products	58,916	54,129	53,806	59,475	58,591	64,874	74,297	72,616	74,233	78,654	91,121
Service	38,587	34,734	34,184	33,542	35,942	33,599	34,830	36,385	39,854	43,897	46,268
Sales by region (Total)	264,299	239,482	225,146	224,617	198,913	202,174	252,988	287,357	333,451	413,404	479,922
Japan	164,570	146,641	148,091	145,384	115,523	97,112	105,033	111,680	115,265	125,452	132,257
Export	99,729	92,841	77,054	79,233	83,389	105,062	147,954	175,677	218,186	287,952	347,665
The Americas	-	-	-	-	-	30,756	41,787	61,076	72,455	78,099	43,583
Europe, Africa and the Middle East	-	-	-	-	-	30,439	47,096	60,097	75,397	129,164	189,237
Oceania and Asia	-	-	-	-	-	20,129	25,253	37,490	46,179	45,205	60,584
China	-	-	-	-	-	23,738	33,817	17,014	24,156	35,484	54,261
North America	49,804	53,834	37,181	34,083	26,801	-	-	-	-	-	-
Europe	12,120	14,641	15,891	19,090	18,307	-	-	-	-	-	-
Asia	23,979	13,540	18,313	17,908	27,060	-	-	-	-	-	-
Oceania	7,912	5,456	2,987	3,786	6,704	-	-	-	-	-	-
Latin America	3,866	3,273	1,897	2,256	978	-	-	-	-	-	-
The Middle East	1,545	1,220	617	653	1,092	-	-	-	-	-	-
Africa	501	876	167	1,456	2,447	-	-	-	-	-	-
Export sales ratio (%)	37.7	38.8	34.2	35.3	41.9	52.0	58.5	61.1	65.4	69.7	72.4

Note: Data for sales by dump truck is available from fiscal 2007.

